

BRIAN STUTZMAN

(317) 771-0505 • brian.l.stutzman@gmail.com • Indianapolis, IN 46220

www.iamstutz.com • [LinkedIn](#)

VISION STATEMENT

Empowering leader with 15+ years of experience in strategic planning, operational management, and technology-driven solutions. Passionate about leveraging data and IT strategies to enhance operational efficiency and deliver exceptional outcomes for global organizations.

WORK EXPERIENCE

Consultant, Freelance, Education

April 2024 - Current

- Partnering with SMBs to modernize operational workflows and process frameworks to improve efficiency, scalability, and cost-effectiveness.
- Leveraging a wide range of open-source and industry leading technology platforms to deliver actionable insights.
- Focusing on upskilling in cloud computing, data analytics, AI-driven, and web development platforms to support advanced process optimization and IT strategy alignment.

Owner & Managing Partner, BlueGrace Logistics Indy

Jan 2015 - Mar 2024

- Oversaw key owner stakeholders and led the business as Managing Partner.
- Managed a \$5M budget, \$250k business line of credit, financial forecasting, optimizing P&L and cash flow to ensure profitability.
- Designed and implemented scalable operational workflows, improving operational efficiency by up to 73%.
- Led strategic technology driven solutions utilizing Tableau and Microsoft PowerApps leading to 50% annual customer savings.
- Conceptualized and led the design of a proprietary web application to automate business operations.
- Collaborated cross-functional teams implementing strategic initiatives, driving business efficiency.
- Spearheaded M&A activities, successfully coordinating a business sale.

Sales & Service Representative, Pacers Sports & Entertainment

Sep 2008 - Dec 2014

- Developed efficient processes for managing a \$4M+ portfolio, ensuring seamless cross-departmental collaboration and high client retention.
- Managed annual hiring and mentorship of seasonal interns, fostering team development.

EDUCATION

Bachelors of Science in Sport Administration

Sep 2004 - May 2008

Ball State University

- Specialization in Business Management.

CORE COMPETENCIES

- Stakeholder Management
- Process Mapping and Optimization
- Strategic Roadmap Execution
- Process Design & Implementation
- Data Analysis & Visualizations
- Cross Functional Collaboration
- Value Realization and KPI Development
- Vast Data Tool Expertise
- Financial Analytics

INTERESTS

- Certifications
 - IBM Data Science Introduction
 - Web Development Bootcamp
 - AWS Cloud Practitioner (March '25)
- Business Interests
 - Business Intelligence
 - Empowering Leadership
 - Ai Driven Enhancements
 - Problem Solving